# CONTAMINATED FAST FOOD

McDonald's acute crisis respons plan





## WHAT HAPPENS NOW?







BE QUICK!

THIS PLAN SHOULD HAVE ALREADY EXISTED!

FOLLOW THE "ROPES"



## FOLLOW THE ROPES!

• Timeline

• Budget

#### **RESEARCH**

- Potential impact of crisis
- Information about McDonalds

#### **OBJECTIVES**

• SMART

#### **PROGRAMMING**

- Target groups
- Key messages
- Strategy
- Tactics

#### **EVALUATION**

- Outcome
- Impact on company
- Damage to reputation

#### **STEWARDSHIP**

Ongoing steps







## RESEARCH

### STRUCTURE OF MCDONALDS-BERGLAND

Part of global franchise

#### **PRO**

- Effective management
- Efficient operations

#### CON

• Generalization

\*PANMORE.COM





## RESEARCH II

### PUBLIC OPINION MCDONALDS

Most popular fast food chain\*

## PUBLIC OPINION MCDONALDS BERGLAND

Mostly good feedback



**GOOGLE.COM** 

\*INVESTING.COM





## RESEARCH III

#### **TARGET GROUPS & STAKEHOLDER**

- customers
- employees
- local health departments
- McDonalds and the Franchisee

## THE AFFECTED SCOPE DIRECT

- effective management
- efficient operations

#### **INDIRECT**

generalization



- TRANSPARENTLY
  - EMPHASIZING SAFETY AND QUALITY
  - RESTORE CUSTOMER TRUST

- MAINTAIN POSITIVE GOOGLE REVIEWS
- TARGETED COMMUNICATION STRATEGY
  - CLEAR, CONSISTENT MESSAGING ACROSS VARIOUS PLATFORMS
  - STEPS BEING TAKEN TO ENSURE SAFETY AND QUALITY.
  - DIRECTLY ADDRESSES THE CRISIS AT HAND

ACHIEVE THE INITIAL MEASURABLE OUTCOMES WITHIN ONE MONTH

## OBJECTIVE



In response to the E. coli outbreak at our McDonald's Bergland branch in February 2024, our objective is to transparently address the issue and restore customer trust by implementing a targeted communication strategy that aims to maintain positive Google reviews, emphasizing our commitment to safety and quality, with the initial outcomes to be measured within a month.

## PROGRAMMING

## TARGET GROUPS

Affected customers Employees Customers

#### **PREVENTIVE MEASURES**

Increased monitoring, inspections, stricter hygiene regulations





## KEY MESSAGES

**COMMITMENT TO SAFETY** 



PREVENTION & IMPROVEMENT

**TRANSPERANCY** 





## MESSAGING STRATEGIES

#### **AFFECTED INDIVIDUALS**

Personal communication -> focusing on empathy

#### **EMPLOYEES**

Regular meetings, training sessions -> focusing on reassurance

#### **CUSTOMERS**

Press release, compensation offers -> focusing on transparency

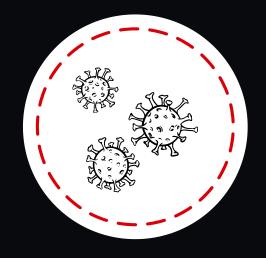
## CRISIS COMMUNICATION TEAM



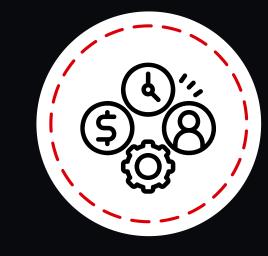




PR-MANAGER



**HEALTH-ADVISOR** 

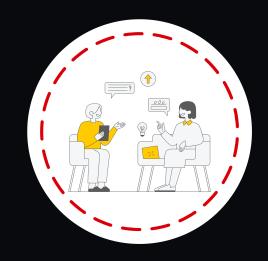


**HR-MANAGER** 

Each team member's expertise contributes to ensuring a coordinated response and successful implementation of both internal and external communication strategies.







## INTERNAL COMMUNICATION

- Regular Updates with the employees regarding the crisis
- Training and guidance regarding hygiene protocols and crisis management
- Employee Assistance



## **EXTERNAL COMMUNICATION**

- Transparency regarding the incident and the organization's actions.
- Apology along with assurances of corrective actions and ongoing commitment to safety.
- Reaching out to steak holders through various channels



#### **ABOUT**

## MEDIA STRATEGIE

- Rapid response (press release) to address the crisis and its causes
- Spokesperson training to handle media inquiries effectively
- Prepare press briefings to provide detailed updates and answer questions
- (Social) media monitoring to address misinformation and manage the organization's reputation

## COMMUNICATION WITH AFFECTED PEOPLE

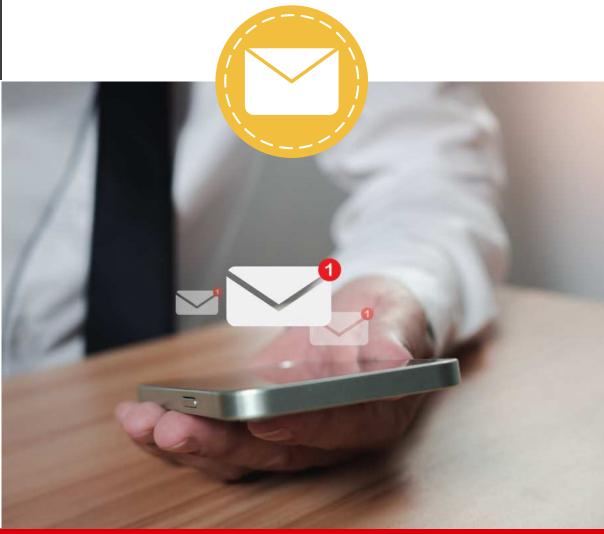
The affected people should not feel neglected. Personal contact will avoid that feeling.

- Support
- Information
- Assistance



Expressing empathy, concern, and a willingness to assist in any way possible to reduce the negative impact on their life.

Encouraging the affected to communicate their needs, concerns, to ensure their well-being.





## **TACTICS**

#### **INTERNAL** TARGET GROUP

- Regular staff meetings to provide updates on the crisis and reinforce hygiene protocols
- Using internal **communication channels** such as emails, to disseminate information and resources
- Training sessions and workshops on crisis management and safety procedures,
- Establishing a dedicated hotline for employees to get support, ask questions, and report concerns confidentially

#### **EXTERNAL** TARGET GROUP

- Press release
- Engage with customers through social media platforms
- Collaborations with local authorities and health organizations
- Offer **public meetings** for stakeholders and customers to ask questions, express concerns, and receive feedback

## PRESS RELEASE

The McDonald's Bergland establishment, reports an E. coli outbreak

Bergland, February 29, 2024 – The McDonald's Bergland establishment reports an exceptional case of E. coli, followed by health issues for our customers. This took place in February 2024 and since that we have been concerned about our customers health and welfare. We are genuine concerned, about affected people and repent choices made in the past.

The cause of the disease was due to neglection of the hygiene protocol, by staff members. Immediatly after discovering what happend, appropriate actions were implemented. For example, sanitation and hygiene measures were refreshed togehter with the employees. Furthermore, health authorities were investigating about this case, in ordert to get rid of the contamination.

As a consequence of the outbreak, sadly there have been 6 people who were in need of medical treatment. Those four adults and two children could luckily make a full recovery, alongside 20 other victims of this illness. We are alleviated about this outcome from a situation this preventable. Food safety should always be a foundation for any kind of restaurant and McDonald's Bergland is no exception. We want to get things in order again with the goal of the highest hygiene standards in our restaurants. From now on we are taking every aspect from the already existing protection system further than we have ever before.

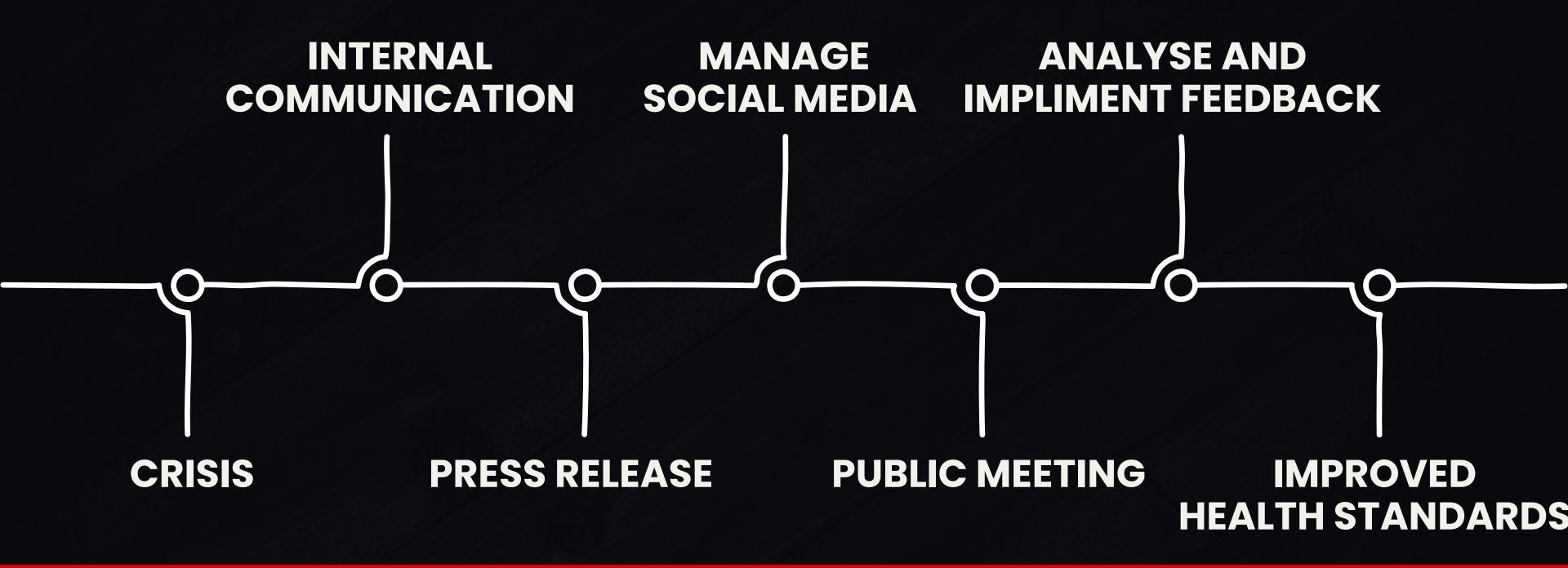
This exceptional situation caused an immense backlash on social media. We are aware of this serious matter and want to call up to everyone, who wants to ask us questions about this circumstances. Taking responsibility for the already made mistakes is the utter minimum for us.

We sincerely apologize for any caused damage to other people's health.

Sincerely, McDonald´s Bergland



## TIMELINE







#### You



PR\_Group Assignment 1.pdf

PDF

This is our presentation for my PR-Class.

#### This was our task:

You are a team of PR professionals working for a company that was hit by a crisis. Yeach group will be working on ONE case. I will assign the cases to the groups.

#### This was your crisis:

In February 2024, an E. coli outbreak was discovered in the restaurant by the quality control of McDonald's Bergland. Food was contaminated because one of the employees did not follow the hygiene protocol. As a direct result of the outbreak, six people (four adults and two children under the age of five) required hospital treatment. Another 20 people became ill but did not require hospital treatment. All patients recovered, but the 'news' was all over social media.

As you can tell, the Budget Slide is empty. Please give me an estimate Budget



## BUDGET

## INTERNAL COMMUNICATION TOOLS AND TRAINING:

Estimated Cost: \$5,000 - \$10,000

#### **SOCIAL MEDIA MANAGEMENT:**

• Estimated Cost: \$3,000 - \$7,000 per month

## ANALYSIS AND FEEDBACK IMPLEMENTATION:

• Estimated Cost: \$2,000 - \$5,000

#### PRESS RELEASE DISTRIBUTION:

• Estimated Cost: \$2,000 - \$4,000

#### PUBLIC MEETING ORGANIZATION:

• Estimated Cost: \$1,000 - \$5,000

#### **CONTINGENCY FUND:**

• Estimated Cost: \$5,000 - \$10,000

## HEALTH STANDARDS IMPROVEMENT:

• Estimated Cost: \$10,000 - \$20,000

TOTAL ESTIMATED BUDGET: \$28,000 - \$61,000



## EVALUATION

- Evaluating the success
- Long-term impact
- Assessment of the collateral damage
- Reputation of the organization



## EVALUATION

#### **OUTCOME OF THE CRISIS**

- Legal Consequences: The company faced legal consequences such as lawsuits, fines, or regulatory sanctions for failing to uphold hygiene protocols and ensure food safety.
- Financial Impact: The crisis resulted in short-term financial losses due to decreased sales.

#### LONG-TERM IMPACT

- Loss of Customers: The crisis lead to a loss of customers who have lost faith in the organization's ability to provide safe products or services.
- Less market share: Competitors capitalize on the company's weakened position by attracting disappointed customers.



## EVALUATION

#### **COLLATERAL DAMAGE**

- Financial losses incurred as a result of the crisis: Revenue decline, legal fees, compensation payouts, and costs associated with crisis management efforts.
- Damage to physical assets, such as product recalls.

#### **REPUTATION**

- Recovery Challenges: Rebuilding the damaged reputation is a challenging process, requiring sustained efforts in communication, transparency, and demonstrating commitment to addressing the issues that led to the crisis.
- Media criticism: Negative media coverage and backlash on social media have amplified the impact of the crisis and damaged McDonald's reputation.





## STEWARDSHIP

Lessons learned!





## STEWARDSHIP

Going forward...





## THANK YOU!